	2014			2014			015 2016				2017	2018				2019		
All 7(A)	\$	18,355,919,600		\$	22,486,426,000		\$	22,805,094,343		\$	24,316,301,600		\$	24,400,094,200		\$	22,313,677,800	
Ethnicity											İ							
All Minority	\$	5,299,716,100	29%	\$	6,487,154,000	29%	\$	6,926,679,000	30%	\$	7,768,523,800	32%	\$	7,971,175,000	33%	\$	7,143,876,200	32%
AMERICAN INDIAN	\$	91,905,300	1%	\$	136,793,200	1%	\$	116,703,800	1%	\$	136,005,900	1%	\$	173,233,700	1%	\$	144,915,200	1%
ASIAN OR PACIFI	\$	3,900,792,100	21%	\$	4,604,404,500	20%	\$	5,037,189,600	22%	\$	5,650,267,400	23%	\$	5,606,796,700	23%	\$	4,866,905,100	22%
BLACK	\$	340,978,600	2%	\$	470,574,300	2%	\$	501,563,500	2%	\$	606,887,000	2%	\$	752,499,000	3%	\$	727,985,900	3%
HISPANIC	\$	966,040,100	5%	\$	1,275,382,000	6%	\$	1,271,222,100	6%	\$	1,371,785,500	6%	\$	1,437,507,100	6%	\$	1,403,417,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	1,138,500	0%	\$	653,000	0%
UNDETERMINED	\$	2,682,935,000	15%	\$	3,093,888,400	14%	\$	3,054,591,043	13%	\$	3,704,223,300	15%	\$	4,004,435,600	16%	\$	4,163,315,300	19%
WHITE	\$	10,373,268,500	57%	\$	12,905,383,600	57%	\$	12,823,824,300	56%	\$	12,843,554,500	53%	\$	12,424,483,600	51%	\$	11,006,486,300	49%
Gender											ĺ							
Not Reported	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	3,109,557,000	17%	\$	3,744,162,000	17%	\$	3,677,223,900	16%	\$	3,820,777,400	16%	\$	3,747,074,800	15%	\$	3,150,609,500	14%
Female Owned more than 50%	\$	2,411,876,800	13%	\$	2,951,187,700	13%	\$	3,192,541,743	14%	\$	3,440,717,300	14%	\$	3,314,588,000	14%	\$	3,163,002,900	14%
Male Owned	\$	12,834,485,800	70%	\$	15,791,076,300	70%	\$	15,935,264,700	70%	\$	17,054,806,900	70%	\$	17,338,431,400	71%	\$	16,000,065,400	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	10,397,330,400	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,564,209,000	11%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,917,539,200	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,347,493,300	24%
Veteran	\$	586,549,400	3%	\$	1,151,960,800	5%	\$	1,059,168,000	5%	\$	942,216,000	4%	\$	924,097,800	4%	\$	864,998,400	4%
Rural	\$	3,055,937,600	17%	\$	3,927,923,400	17%	\$	4,005,491,700	18%	\$	4,062,171,800	17%	\$	4,010,923,000	16%	\$	3,379,299,300	15%
Urban	\$	15,299,982,000	83%	\$	18,558,502,600	83%	\$	18,799,602,643	82%	\$	20,254,129,800	83%	\$	20,389,171,200	84%	\$	18,934,378,500	85%
Export	\$	1,128,013,300	6%	\$	1,216,007,000	5%	\$	1,271,018,600	6%	\$	1,690,818,400	7%	\$	1,039,630,300	4%	\$	923,484,100	4%
CAPLine	\$	401,910,000	2%	\$	437,526,700	2%	\$	318,058,600	1%	\$	269,612,800	1%	\$	324,997,500	1%	\$	266,260,100	1%
PLP	\$	11,083,197,700	60%	\$	14,291,123,600	64%	\$	14,593,276,143	64%	\$	17,392,599,600	72%	\$	18,027,769,300	74%	\$	16,885,980,000	76%
Express	\$	1,829,216,500	10%	\$	2,112,089,100	9%	\$	2,072,644,900	9%	\$	2,032,253,300	8%	\$	1,896,082,200	8%	\$	1,670,749,200	7%
Community Advantage	\$	53,569,900	0%	\$	99,228,500	0%	\$	117,130,800	1%	\$	130,994,600	1%	\$	149,558,300	1%	\$	129,287,400	1%
\$150K and Under	\$	1,788,744,300	10%	\$	2,185,740,100	10%	\$	2,164,656,343	9%	\$	2,226,027,800	9%	\$	2,078,723,400	9%	\$	1,705,275,400	8%
>\$150K - \$350K	\$	2,129,191,100	12%	\$	2,523,873,100	11%	\$	2,619,781,300	11%	\$	2,641,525,400	11%	\$	2,674,499,900	11%	\$	2,672,428,800	12%
>\$350K - \$2M	\$	9,022,501,900	49%	\$	10,878,997,100	48%	\$	10,634,232,200	47%	\$	11,146,835,900	46%	\$	10,782,775,900	44%	\$	9,702,635,600	43%
>\$2M	\$	5,415,482,300	30%	\$	6,897,815,700	31%	\$	7,386,424,500	32%	\$	8,301,912,500	34%	\$	8,864,095,000	36%	\$	8,233,338,000	37%

<sup>\*</sup> All Activity illustrated above is as of 09/20 for each FY listed.

	2014	2015	2016		2017		2018	2018				
All 7(A)	50,039		60,782		61,229		59,974		57,846		50,161	
Ethnicity												
All Minority	11,929	24%	15,028	25%	15,966	26%	15,854	26%	15,460	27%	13,781	27%
AMERICAN INDIAN	356	1%	434	1%	392	1%	430	1%	406	1%	362	1%
ASIAN OR PACIFI	6,375	13%	7,709	13%	7,999	13%	7,959	13%	7,517	13%	6,502	13%
BLACK	1,504	3%	2,019	3%	2,269	4%	2,406	4%	2,607	5%	2,371	5%
HISPANIC	3,694	7%	4,866	8%	5,306	9%	5,057	8%	4,929	9%	4,545	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	1	0%	1	0%
UNDETERMINED	6,363	13%	7,773	13%	7,296	12%	7,916	13%	8,437	15%	8,578	17%
WHITE	31,747	63%	37,981	62%	37,967	62%	36,204	60%	33,949	59%	27,802	55%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	7,734	15%	8,900	15%	8,572	14%	8,221	14%	7,832	14%	6,523	13%
Female Owned more than 50%	8,461	17%	10,843	18%	11,322	18%	10,885	18%	10,285	18%	9,043	18%
Male Owned	33,844	68%	41,039	68%	41,334	68%	40,868	68%	39,729	69%	34,595	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	26,505	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	9,318	19%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	8,316	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	5,939	12%
Veteran	2,032	4%	2,951	5%	3,086	5%	3,153	5%	2,947	5%	2,414	5%
Rural	8,800	18%	10,570	17%	10,495	17%	10,059	17%	9,732	17%	8,207	16%
Urban	41,239	82%	50,212	83%	50,734	83%	49,915	83%	48,114	83%	41,954	84%
Export	1,437	3%	1,531	3%	1,524	2%	1,982	3%	889	2%	804	2%
CAPLine	547	1%	609	1%	444	1%	369	1%	356	1%	306	1%
PLP	11,987	24%	15,685	26%	16,224	26%	23,807	40%	25,396	44%	23,054	46%
Express	25,555	51%	30,988	51%	31,412	51%	28,481	47%	26,568	46%	22,001	44%
Community Advantage	431	1%	791	1%	939	2%	993	2%	1,064	2%	914	2%
\$150K and Under	29,523	59%	36,168	60%	36,625	60%	34,423	57%	32,432	56%	26,109	52%
>\$150K - \$350K	8,209	16%	9,702	16%	9,898	16%	9,996	17%	10,189	18%	10,165	20%
>\$350K - \$2M	10,524	21%	12,653	21%	12,322	20%	12,929	22%	12,440	22%	11,323	23%
>\$2M	1,783	4%	2,259	4%	2,384	4%	2,626	4%	2,785	5%	2,564	5%

<sup>\*</sup> All Activity illustrated above is as of 09/20 for each FY listed.

		2014			2015			2016			2017			2018			2019		
All 504	\$	4,013,872,000		\$	4,137,961,000		\$	4,500,094,000		\$	4,882,662,000		\$	4,634,595,000		\$	4,810,243,000		
Ethnicity	Ė			Ė			_			Ė									
All Minority	\$	1,026,673,000	26%	\$	1,161,779,000	28%	\$	1,361,417,000	30%	\$	1,390,344,000	28%	\$	1,320,539,000	28%	\$	1,350,794,000	28%	
AMERICAN INDIAN	\$	8,855,000	0%	\$	8,090,000	0%	\$	9,907,000	0%	\$	5,192,000	0%	\$	5,056,000	0%	\$	4,094,000	0%	
ASIAN OR PACIFI	\$	662,360,000	17%	\$	742,930,000	18%	\$	910,223,000	20%	\$	1,030,789,000	21%	\$	943,421,000	20%	\$	901,961,000	19%	
BLACK	\$	139,440,000	3%	\$	143,393,000	3%	\$	164,128,000	4%	\$	100,039,000	2%	\$	67,229,000	1%	\$	72,902,000	2%	
HISPANIC	\$	216,018,000	5%	\$	267,366,000	6%	\$	277,159,000	6%	\$	254,324,000	5%	\$	304,833,000	7%	\$	371,837,000	8%	
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	
UNDETERMINED	\$	322,151,000	8%	\$	381,583,000	9%	\$	425,789,000	9%	\$	615,131,000	13%	\$	756,112,000	16%	\$	777,663,000	16%	
WHITE	\$	2,665,048,000	66%	\$	2,594,599,000	63%	\$	2,712,888,000	60%	\$	2,877,187,000	59%	\$	2,557,944,000	55%	\$	2,681,786,000	56%	
Gender																			
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	
Female Owned 50% or less	\$	19,608,000	0%	\$	34,558,000	1%	\$	119,879,000	3%	\$	570,956,000	12%	\$	1,007,774,000	22%	\$	1,001,480,000	21%	
Female Owned more than 50%	\$	494,874,000	12%	\$	522,024,000	13%	\$	540,072,000	12%	\$	494,574,000	10%	\$	421,618,000	9%	\$	511,680,000	11%	
Male Owned	\$	3,499,390,000	87%	\$	3,581,379,000	87%	\$	3,840,143,000	85%	\$	3,817,132,000	78%	\$	3,205,203,000	69%	\$	3,297,083,000	69%	
Business Age																			
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,551,769,000	74%	
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	431,691,000	9%	
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	784,314,000	16%	
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	42,469,000	1%	
Veteran	\$	154,178,000	4%	\$	141,350,000	3%	\$	146,389,000	3%	\$	119,221,000	2%	\$	91,208,000	2%	\$	82,161,000	2%	
Rural	\$	544,047,000	14%	\$	540,430,000	13%	\$	557,363,000	12%	\$	619,970,000	13%	\$	616,419,000	13%	\$	628,118,000	13%	
Urban	\$	3,469,825,000	86%	\$	3,597,531,000	87%	\$	3,942,731,000	88%	\$	4,262,692,000	87%	\$	4,018,176,000	87%	\$	4,182,125,000	87%	
Export	\$	164,743,000	4%	\$	207,210,000	5%	\$	198,246,000	4%	\$	74,013,000	2%	\$	77,910,000	2%	\$	64,734,000	1%	
\$150K and Under	\$	65,034,000	2%	\$	58,060,000	1%	\$	58,143,000	1%	\$	62,772,000	1%	\$	52,758,000	1%	\$	49,683,000	1%	
>\$150K - \$350K	\$	414,793,000	10%	\$	397,106,000	10%	\$	380,934,000	8%	\$	407,032,000	8%	\$	402,044,000	9%	\$	394,747,000	8%	
>\$350K - \$2M	\$	2,442,444,000	61%	\$	2,440,651,000	59%	\$	2,548,444,000	57%	\$	2,738,430,000	56%	\$	2,585,335,000	56%	\$	2,843,903,000	59%	
>\$2M	\$	1,091,601,000	27%	\$	1,242,144,000	30%	\$	1,512,573,000	34%	\$	1,674,428,000	34%	\$	1,594,458,000	34%	\$	1,521,910,000	32%	

<sup>\*</sup> All Activity illustrated above is as of 09/20 for each FY listed.

	2014		2015	2016		2017		2018		2019		
All 504	5,686		5,591		5,647		6,047		5,730		5,914	
Ethnicity												
All Minority	1,257	22%	1,308	23%	1,367	24%	1,401	23%	1,337	23%	1,417	24%
AMERICAN INDIAN	15	0%	13	0%	13	0%	11	0%	17	0%	11	0%
ASIAN OR PACIFI	630	11%	687	12%	704	12%	833	14%	735	13%	747	13%
BLACK	218	4%	197	4%	211	4%	132	2%	116	2%	115	2%
HISPANIC	394	7%	411	7%	439	8%	425	7%	469	8%	544	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	410	7%	431	8%	462	8%	594	10%	757	13%	793	13%
WHITE	4,019	71%	3,852	69%	3,818	68%	4,052	67%	3,636	63%	3,704	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	31	1%	47	1%	135	2%	833	14%	1,448	25%	1,507	25%
Female Owned more than 50%	881	15%	859	15%	897	16%	848	14%	679	12%	758	13%
Male Owned	4,774	84%	4,685	84%	4,615	82%	4,366	72%	3,603	63%	3,649	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	4,608	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	448	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	809	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	49	1%
Veteran	244	4%	234	4%	232	4%	185	3%	155	3%	121	2%
Rural	871	15%	861	15%	889	16%	1,003	17%	969	17%	1,012	17%
Urban	4,815	85%	4,730	85%	4,758	84%	5,044	83%	4,761	83%	4,902	83%
Export	158	3%	201	4%	170	3%	54	1%	71	1%	57	1%
\$150K and Under	587	10%	525	9%	534	9%	557	9%	469	8%	435	7%
>\$150K - \$350K	1,705	30%	1,611	29%	1,541	27%	1,661	27%	1,622	28%	1,576	27%
>\$350K - \$2M	3,045	54%	3,047	54%	3,095	55%	3,298	55%	3,135	55%	3,405	58%
>\$2M	349	6%	408	7%	477	8%	531	9%	504	9%	498	8%

<sup>\*</sup> All Activity illustrated above is as of 09/20 for each FY listed.